# Global Distributors, Inc.

SMALL BUSINESS / **V**ETERAN OWNED

# Our History

- Small Business / Veteran Owned
- Contract Holder for Global – The Total Office
  Evolve Furniture Group GS-28F-0045J
  GLOBAL and GLOBALcare GS-28F-005J
- Founded in 1996 in Maryland
- First MAS Contract was awarded in 1997
- Navy BPA ( Blanket Purchase Agreement)– N00189-07-A-009
- National Stocking Program available at 19 USA locations…

  delivering in 48 hours!
- Greenguard Certified
  Casegoods
  Filing
  Seating
  Workstations – 82% recycled content, 100% recyclable after manufacturing
  Healthcare Furnishings

# Our People

**Ken Corbin** – Sales/Project Management/President

**Beth Corbin** – Sales/Project Management/Vice-President

**Ellen Leland, Laura White** – Order Entry/Customer Service

**Penny Bodine** – Invoicing/Customer Service

**Ewa Chabowska** – AP/AR Dept

**Dara Squires** –Customer Service/IT/HR

**Deanna McIntosh** – Senior Designer/Project Manager

**Jill Pesti** – Designer/Project Manager

# Business Plan

- **GSA Territory Managers**
  Assist with Product Knowledge, Pricing and Value Engineering for project
  Assist with locating projects and future opportunities at base through
  Base Contacts
  NAVFAC Designers
  Architects/Designers/General Contractors

  **James Hildebrand** - GSA Manager
  **Lamar Arnold** – East Coast Region
  **Marty White** – Central Region
  **Ysela Chacon** – West Coast Region

- **Work as a team with Dealers at Camp Pendleton**
  Dealers; Small Business, Woman Owned, 8A, Minority and Veteran Owned Classifications
  Dealers; Look for opportunities, complete quotes and install product

# Project ONE

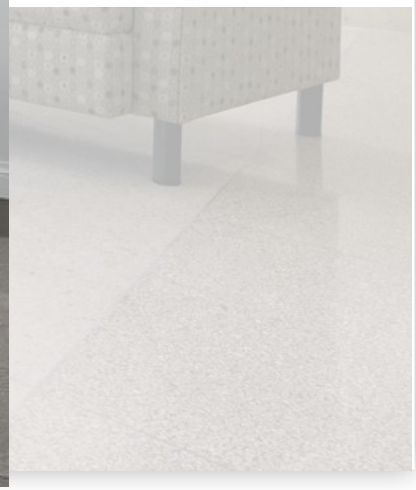
Building 1164 - Basement

GLOBAL Workstations - Evolve

# Project TWO

Building 1160

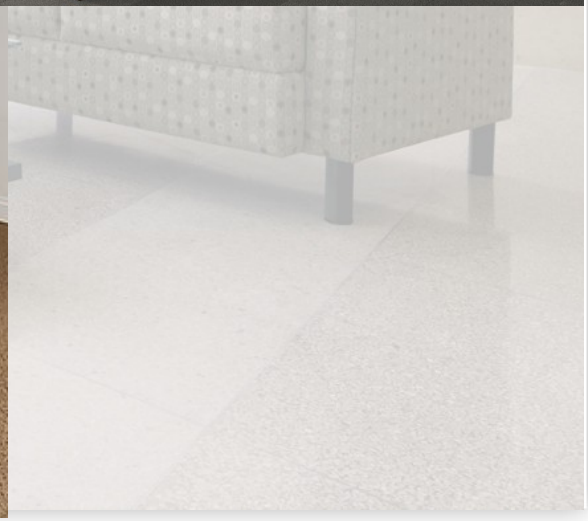
GLOBAL Metal Desks - StreamLINE



# Project THREE

Building 210701

GLOBAL Desks - Zira



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